### Allsteel<sup>®</sup> | Gunlocke<sup>®</sup>



# Making History Today

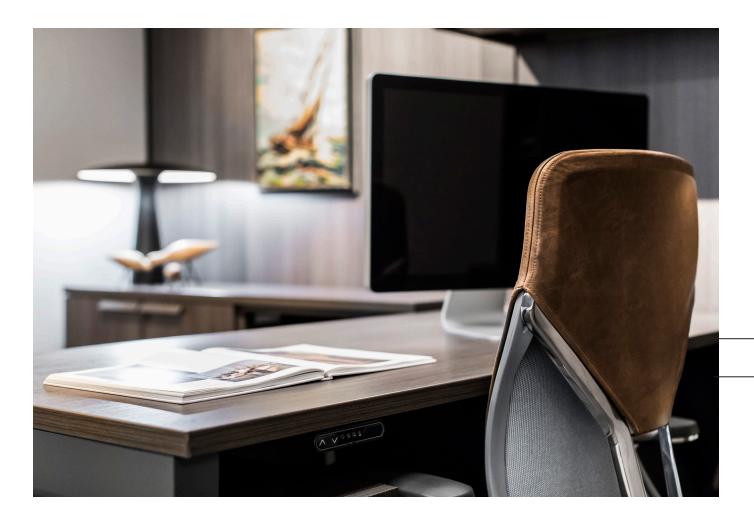




Allsteel and Gunlocke have a long legacy of serving the public sector. Multiple U.S. presidents made history sitting in the Washington chair by Gunlocke. Efficiency, privacy, comfort, and productivity are all crucial elements for the public sector, and Allsteel products help manage all those aspirations. Furniture of aesthetic distinction and durable value enhances every government workplace. The Allsteel and Gunlocke product portfolios are the solution.

### The Need for Privacy

Private offices are shrinking in size, but not going away. Providing a clean look and feel adds to office aesthetic and provides acoustical privacy. As employees climb the hierarchy, privacy is often the reward. However, those who earn a private office spend most of their time working elsewhere; the more responsibilities a person has, the less time they spend at a desk.





#### TREND: STATUS WITH RECONFIGURABILITY

Real estate costs are on the rise with no cap in sight, but privacy is still necessary in workspaces. Having the option to configure a private office to fit another, or multiple other, people will benefit the overall efficiency of space and productivity of employees.

72%

On average, senior management spent 72% of their total work time in meetings.

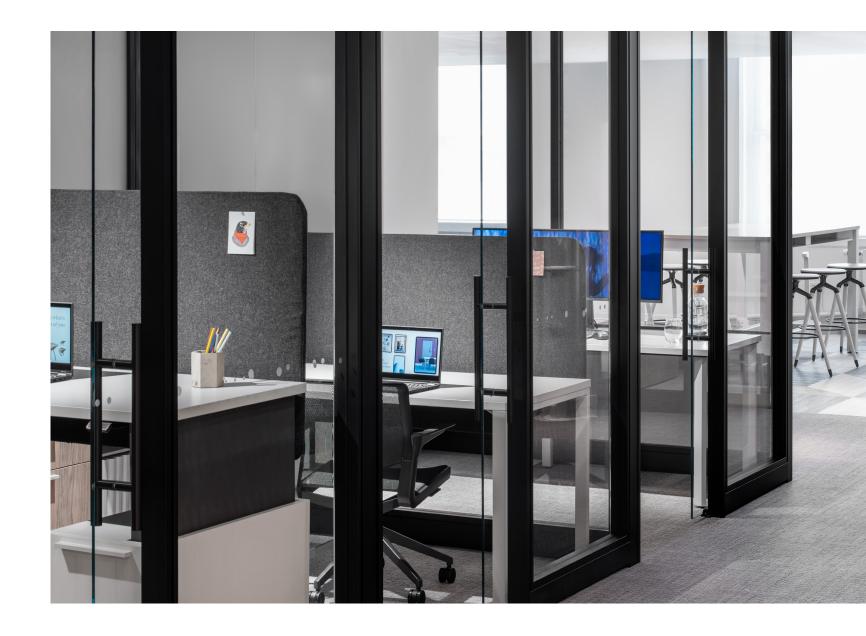


# Make Room for Rooms

Privacy: an imperative feature in the public sector. Emails, projects, and spaces need to accommodate the confidential nature of that world. Prioritizing privacy whether offices, phonerooms, or touchdown areas is more important than ever as millennials deciding between work opportunities take the space into consideration. Privacy is an attractive quality and a great way to catch the eye of prospective employees.







### 39%

39% of the workforce desire mostly- to totally-private office spaces.

### TREND: SPACE DIVISION EQUALS SPACE CREATION

What would you sacrifice for a door? That is an important question to ponder when planning space. Square footage may be compromised, but offering employees a quiet and private place to work can improve productivity and job satisfaction. Using demountable walls to make a space within a space allows for effective use of real estate and employee time.

# Shrinking Spaces, Growing Expectations

It's no secret that the cost of space is increasing and the importance of reducing footprint is high, but in 2014, GSA and partner agencies created a goal to "Freeze the Footprint" by 13%. Spatial reduction on this level causes ripple effects across all industries and is certainly partnered with an expectation that productivity continues and potentially even grows.







### 190

In the public sector, the space allocated for workstations has shrunk from 250 usable square feet to 190 usable square feet.<sup>3</sup>

#### TREND: SMALL & MIGHTY

As available space reduces, organizations need to be increasingly smarter about how they use the space they do have. Less is more is the concept that carries well throughout workspaces. Having the proper amount of space to be productive but also house more employees comfortably is a move in the right direction.

### An Office That Works Harder

With the Public Sector workforce diversifying from traditional salaried office workers to a mix of styles based on preferences and function it has become more important to support flexible work styles. The overall rise in contract workers, teleworkers and non-traditional work style preferences have forced public sector offices to work smarter-not just harder.





#### TREND: FLEXING YOUR FLEXIBLE WORKSPACE

Changing work process models, including rapidly shifting team compositions, create the need for highly flexible spaces. Touchdown and hoteling workspaces demand unique approaches to furniture configuration, managing privacy and storage in new ways.



40%

Up to 40% of public setor employees work on a contingent basis.



# Multiple Generations Under One Roof

As the average age of retirement has risen well into the late-sixties, workplaces face the challenge of blending styles and features to accommodate both younger as well as older team members. Furniture configurations can help create camaraderie, communication, and creativity.







### 61 Years

The average age of retirement in the public sector is 61 years.

### TREND: COLLABORATION MATTERS

Collaboration covers a wide variety of settings. Requiring an entire conference room could be an option, but when real estate and time are precious, a touchdown area could be just as effective. Having spaces that accommodate smaller groups can promote effectiveness. Efficient employees create efficient processes, and in government agencies, that is fundamental to overall administration success.

# Right Setting, Right Balance

Previously, the most common way to design a space was with private offices lining the exterior and workstations filling in the rest. Today, as younger generations enter the workforce craving a transparent workspace, balance between dedicated solo space and collaborative areas becomes critical to employee happiness.







3

The average meeting consists of only three attendees.

#### TREND: WE'RE ALL IN THIS TOGETHER

Interaction, communication, culture building... these are the drivers of public sector agency efficiency and effectiveness today. Adaptive workplaces help create the team performance necessary for success. Create solid collaboration by leveraging all corners of the office with ideal spaces for group work.

# An Enduring Legacy

Allsteel and Gunlocke have been in government offices longer than individual presidents and political parties. Our furniture portfolios create productive spaces with just the right style and sophistication. Leave your furniture selection to the experts, so you can focus on what matters most—making history.



#### References

<sup>1</sup> https://www.bls.gov/opub/mlr/2015/article/labor-force-projections-to-2024.htm
<sup>2</sup> https://www.opm.gov/policy-data-oversight/data-analysis-documentation/federal-employment-reports/reports-publications/executive-branch-retirement-statistics-fy2008-2017.pdf

<sup>3</sup> https://statetechmagazine.com/article/2018/05/how-public-sector-can-attract-millennials-build-workforce-future

<sup>4</sup> https://www.gensler.com/uploads/document/614/file/Gensler-US-Workplace-Survey-2019.pdf

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