TABLE OF CONTENTS



BRETFORD LIBRARY SYSTEMS

High design meeting quality construction in Bretford's newest addition to its family of library products. Introducing Ithaca, Elmhurst and Trinity Hall. Each line offers a distinct, unique style that allows them to fit perfectly in nearly any public, university, school or corporate library. Each collection includes a full spectrum of products from reading tables and carrels to lounge seating and occasional tables. Bretford's quality manufacturing knowledge and skill ensures each line will withstand years of use.

Standard Terms and Conditions of Sale	2
Finish Options	4
Ithaca	6
Elmhurst	20
Trinity Hall	34
Index	49

1

STANDARD TERMS AND CONDITIONS OF SALE

SPECIFICATIONS AND TERMS

This specification guide supercedes all previous issues. Pricing can be obtained by contacting Bretford's customer service department at 800-521-9614. Pricing terms are 1% 10 days, Net 30 days from date of invoice on approved credit. A service fee of 1.5% of the invoice balance will be charged for all late payments. All prices quoted are Suggested List Prices and subject to change. Cash discounts do not apply on freight charges. Legal title to products passes at the time of shipment.

Bretford, Inc. (BI) reserves the right to change prices, specifications, fabrics, dimensions, finishes, and products at any time without notice. This right also applies to adding or discontinuing products and changing catalog content.

CHANGE ORDERS

BI will make every attempt to handle any reasonable change request provided the change request is submitted to BI in writing and is received prior to the start of production. In the event a change order is received, BI reserves the right to increase prices in accordance with the costs involved in the change requested.

CANCELLATION POLICY

Orders may be cancelled only with written consent from BI. If an order is approved for cancellation, it will be subject to an order cancellation fee of 25% of the order. Non-standard items, special finishes, or special materials cannot be cancelled after acknowledgment and acceptance. In addition, orders in production are not subject to cancellation.

PRODUCT RETURNS

Products produced by BI to customer specification will not be accepted for return if ordered incorrectly. BI will issue Return Authorizations at its discretion for products or parts deemed defective. Merchandise received by BI without a valid Return Authorization will not be accepted by our shipping department.

REPLACEMENT LEAD TIME AND PRIORITY

When notified of a quality problem or product damaged in shipment, BI will escalate the replacement order to first in line in the production process, provided the materials are available. If materials are not on hand, purchasing will immediately begin the procurement process, and production will start when the materials are received.

CUSTOM CAPABILITIES

BI can modify our products to fit your special needs and applications. Please call our Customer Service Department to receive a quote. All quotes take three to five days and will be return faxed with a quote number. Please refer to your quote number when placing an order.

NOTE: Custom made products can not be returned.

WARRANTIES

BI engineers and manufactures its products to provide dependable operation. Therefore, BI warrants that all products it manufactures are, at the date of shipment, free from defects in material or workmanship. Therefore, any product which under normal use fails to function within the time periods specified below and found defective in material or workmanship by the Company's inspection will be repaired or replaced without charge to the buyer or, at the election of BI, a credit will be allowed up to the invoice purchase price of the product. This warranty is inapplicable where, in the judgment of BI, the defect is attributable to abnormal wear, misapplication, abnormal use, misuse, modification or damage after shipment, including damage caused by the buyer's failure to properly maintain or other similar cause. This warranty is expressly in lieu of any other express or implied warranties, including any other implied warranty of merchantability or fitness for ordinary or particular purpose. There are no other warranties which extend beyond the description on the face hereof.

Bretford Furniture:

Ten (10) years from date of shipment. Excludes the following products which carry these warranties:

Fabric:

One (1) year from date of shipment, provided normal usage applies. Dictated by fabric manufacturer warranty and passed on accordingly.

Electrical Assemblies/Components:

One (1) year from date of shipment.

All trademarks and registered trademarks are the sole property of their respective owners.

FREIGHT POLICY AND DELIVERY

All shipments are F.O.B. Origin - Pre-Pay and Add Freight - Franklin Park, IL. All shipments are "dock deliveries". An order requesting "non-dock" or "inside delivery" must be specified on the Purchase Order. There is an additional charge for this service. Charges will vary between shippers.

All pick-up orders will be held for 48 hours after notification. After 48 hours, the order will be shipped prepaid and add via the House carrier or UPS, whichever is the lowest cost to the customer.

BI will make every effort to ship in accordance with customer requested freight carriers. In the event no carrier is specified, BI will select the least costly alternative to handle customer shipments.

BI reserves the right to make partial shipments if need dictates unless otherwise instructed by the customer not to do so.

BI is not responsible for damage in shipment when product is shipped on a third party or collect basis. When product is shipped on a prepaid basis, BI responsibility ends when the carrier issues receipt indicating the merchandise has been received in good condition. In the event of freight damage, note this on the freight bill and notify the carrier at once for inspection. Note that carriers require reports of damage within 15 days. Failure to report damage or loss is the consignee's responsibility.

All merchandise will ship upon completion of production. If the buyer is unable to accept delivery of product at the time of shipment, BI reserves the right to transfer this merchandise to storage. All costs for storage will be at the customer's expense. Transfer to storage will be considered delivery for all purposes including invoicing and payment. Buyer will bear the risk of loss or damage during storage.

ENVIRONMENTAL RESPONSIBILITY

Bretford engineers and manufactures its products to provide dependable and environmentally safe operations. Bretford is constantly looking for ways to reduce the waste that it generates. Bretford utilizes a waste reduction team which meets consistently to look for new ways to reduce all wastes. Bretford would like you, the consumer, to be aware of how important a clean, safe environment is to us. Following is what Bretford is doing or has done to make our environment better.

- In 1998, Bretford elected to place itself in a new program
 that the Illinois Environmental Protection Agency has
 developed. This program is called the Emission
 Reduction Market System (ERMS) and pertains to
 companies which are in the Chicago region. This
 program asks that all participants make at least a 12%
 reduction in the amount of seasonal emissions emitted.
 This was accomplished in 1999.
- In 1985, Bretford was one of the first manufacturer's in the nation to switch from spray-on wet paint, high in VOC's, to electrostatic powder paint, eliminating all VOC's caused by painting.
- Bretford has incorporated a state of the art UV finishing line which replaces Bretford's conventional finishing line.
 Bretford anticipates a 60% reduction in the amount of VOC's emitted annually.

- Bretford uses a recycled solvent cleaning agent on its finishing lines. This same solvent is then recycled and used for a fuel blend.
- Bretford specifies the purchase of particle board that contains 40% recycled material and the majority of Bretford's wood scraps are sent off site to be ground and used for either horse and cattle bedding or in a fuel blend. The remaining wood scrap is processed through Bretford's wood boiler and is used to generate energy to heat our process boilers.
- Bretford purchases only "prime" steel for use in our products which typically consists of 25% to 35% recycled content. Excess scrap steel is used for our paint sample program or picked up by a vendor to be recycled again.

DESIGN EXPRESS BY DATAONE









Design Express is a 2D drawing and 3D presentation software package that allows a designer or dealer salesperson the ability to display different furniture arrangements to the customer. Bretford has created product libraries using the Design Express that will allow you to create specific furniture layouts for your customer. For more information on the capabilities of Design Express and for ordering information please call Data One, Inc.at (317) 244-2999.

PROJECT MATRIX



ProjectMatrix, Inc. is staffed by designers, programmers and CAD experts, and is dedicated to providing electronic specification software, productivity tools and CAD symbol libraries that allow designers and specifiers to create drawings and specifications quickly and accurately. With an eye towards reducing learning curves and helping customers make informed decisions, Project Matrix makes software easy-to-use, offers multi-level training and provides full service technical support via phone, fax and the Internet. http://www.project matrix.com

CAP



CAP distributes CAD libraries and electronic catalogs representing more than 40 contract furniture manufacturers. CAP's flagship product, CAP Studio, is the leading design and specification tool used by designers, managers and project managers to automate the entire contract furniture cycle. CAP was founded in 1978 and was acquired by McGraw-Hill Company in 1990. There are approximately 12,000 users.

www.cap-online.com/products/index.asp

FINISH OPTIONS

FINISHES FOR LIBRARY FURNITURE

Because no two facilities are alike, Bretford can make each library a completely unique entity. Bretford Library Systems can be specified in several powder paint colors, laminates, and veneers.

Visit our website at www.bretford.com to view all of our finish options. You may order a finish brochure or samples right on-line. You may also contact Bretford's Customer Service Department to receive a finish brochure or finish samples.

WOOD FINISHES

Products are available in Oak, Cherry, Maple, and Sapeli finishes as indicated. All of Bretford's finishes are carefully selected for uniformity of color and grain. Minor variations may occur due to the inherent characteristics of wood; therefore, the furniture you receive may not be a perfect match to our samples.

NON-STANDARD FINISHES

Delivery on laminates and veneers not offered in Bretford's finish options will require an extended lead time. Non-standard finishes also incur an upcharge. Contact our Project Team or Customer Service for more information.

CUSTOMER'S OWN MATERIAL TESTING REQUIREMENTS

We reserve the right to reject a fabric or leather which we deem unsuitable for the application intended. WE CAN NOT ASSUME RESPONSIBILITY FOR THE DURABILITY OR TAILORING QUALITY OF COM FABRIC. Materials must be sent to Charles Alan for approval for upholstery use before the order is accepted.

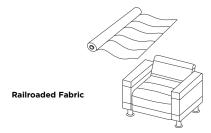
Please mark all COM/COL material with the following information:

Buyer's Name
Client's Name
Bretford Sales Order Number
Product Model Number and Quantity
Buyer's Purchase Order Number
Fabric Pattern, Manufacturer and Model Number
Mark on the fabric: Direction of Application

COM/COL material should be shipped, prepaid, to the following address:

Bretford Library Systems c/o Charles Alan 2901 Stanley Avenue Fort Worth, TX 76110

COM and COL material will be applied at our discretion, unless other specific instructions accompany the order. CUSTOMER MUST SPECIFY ON THE ORDER IF THE FABRIC IS TO BE MATCHED. Normally, without instructions requesting otherwise, fabric will be railroaded as shown below.



COL requirements are shown in square feet and are based on hides that average a minimum of 40 square feet each. Increase COL footage requirements 15% when using hides smaller than 40 square feet.

YARDAGE REQUIREMENTS

<u>Ithaca Lou</u>	nge Seating	COM ydg.	<u>COL ydg.</u>
IH10001	Lounge Chair	4	72
IH10002	Settee	7	126
IH10004	Sofa	10	180
IH10201	Single Bench	21/2	45
IH10202	Double Bench	4	72
IH10203	Triple Bench	51/2	99
Elmhurst L	ounge Seating		
EH11001	Lounge Chair	$4^{3}/_{4}$	851/2
EH11002	Settee	7	126
EH11004	Sofa	93/4	175 ¹ / ₂
EH11201	Single Bench	21/2	45
EH11202	Double Bench	4	72
EH11203	Triple Bench	51/2	99
Trinity Hall	Lounge Seating		
TH12001	Lounge Chair	43/4	851/2
TH12002	Settee	7	126
TH12004	Sofa	$9^{3}/_{4}$	175 ¹ / ₂
TH12201	Single Bench	21/2	45
TH12202	Double Bench	4	72
TH12203	Triple Bench	51/2	99

The COM pricing applies to one type of cover being used on one style of chair. There is a 5% upcharge for 2 or more fabrics. COM yardage requirements are listed above. This is based on plain 54" material. Extra fabric is required to match any pattern with matching repeats. For 54" material with a pattern repeat, increase the COM yardage requirements by the factor show in the chart below. For geometric patterns or other fabrics with repeats in both directions, add the vertical and horizontal repeats and use the chart below.

	Increase COM
Fabric Repeat	Requirement by
5" and under	10%
6"-10"	15%
11"-15"	20%
16"-21"	25%
22"-28"	28%
29" and above	30%

For material less than 54" wide, please contact Bretford for yardage estimate.

FIRE CODES

All seating styles are manufactured with foam meeting the standards contained in the following specifications:

California Technical Bulletin 117-75 Section D, Part III UFAC Voluntary Standards ASTM D-1692 FMVSS 302 UL 94

OTHER OFFERINGS: If requirements dictate the use of CMHR (Construction Modified High Resiliency) or other specific type foams, please contact Bretford for quote and availability.

BOSTON FIRE CODE: All Bretford Library Systems upholstered furniture is available with foam that will comply with the Boston Fire Code at a 20% upcharge.

CALIFORNIA TECHNICAL BULLETIN 133: Technical Bulletin 133 applies to upholstered furniture used in public buildings. TB133 requires specific product testing for each different unit submitted for certification. If a certificate of compliance is required, the cost

of the test unit and the cost of testing must be added to obtain certification. The cost of each test is \$400 NET, plus the price of the unit being tested. Units being tested will include a fire blocking barrier fabric at the charge of \$100 list per yard. If unit requires COM, sufficient fabric must be provided for testing. Please allow six weeks for testing.

If you do not need actual certification, we can upholster the chair using CAL117 foam and a fire blocking barrier fabric at the charge of \$100 list per yard. Use the COM yardage requirements for your upcharge formula.

MOISTURE BARRIER: An upholstered anti-microbial moisture barrier is available on all Bretford Library Systems upholstered designs. Contact Bretford Customer Service for pricing and specifications.

CONTRASTING WELT: There is a 5% upcharge for contrasting welt on all Bretford Library Systems upholstered furniture. Contact Bretford Customer Service for the yardage.

FINISH OPTIONS

BA	SE COLORS	SOLID LAMINATES	PAT	TERNED LAMINATES			Wo	OD LAMINATES	WOOD VENEERS
EF	Eiffel	003 Platinum	015	Grey Moraine	170	Ochre Tempera	031	Fusion Maple	OK2 Natural Oak
TW	Twilight	006 Antique White	016	Grey Nebula	201	Crayon	032	Wild Cherry	OK3 Dark Oak
KM	Karma	009 Shadow	018	Storm Nebula	263	Clay Roletta	075	Solar Oak	OK7 Medium Oak
CB	Cabernet	030 Black	019	Grey Glace	269	Umber Tempera	102	Banister Oak	OK6 Medium Cherry
VN	Venus	045 Putty	020	White Nebula	272	Paris White	303	Golden Anagre	on Oak
QΖ	Quartz	050 Grey (Quartz)	021	Cloud Nebula	286	Charcoal Essence	324	Amber Maple	OK5 Standard Cherry
CH	Champagne	456 Shadow Blue	029	Natural Nebula	301	Saffron Tigris	336	Regency Mahogany	on Oak
PV	Pavement	468 Maritime Grey	042	Bronze Legacy	417	Creme Tranquility	458	Manitoba Maple	OC2 Natural Cherry
CP	Cappuccino	469 Wrought Iron	051	Graphite Nebula	466	Pewter Brush	459	Windswept	OC7 Medium Cherry
AN	Anthracite	477 Neutral White	060	Grey Tigris	474	Gray Tranquility	461	Windswept Pewter	OC8 Chau Cherry
TZ	Topaz	605 Larkspur	144	Green Legacy	561	Limestone	472	Champagne Sagawood	OC9 Retro Cherry
PL	Polo	632 Bone White	150	Navy Legacy	597	Metallic Gauze	473	Grand Isle Maple	OM2 Natural Maple
CD	Cardinal	649 Cool Rock	159	Maize Shibori	653	Silver Alu Metalx	658	Cocoa Maple	OS4 Sapeli
RN	Raven	650 Garden Mist	164	Smoke Essence	655	Jute Gauze	660	Natural Cherry	
AR	Arctic		168	Aluminite	656	Flax Gauze	847	African Walnut	
SD	Sand		169	Charcoal Fusion	657	White Essence			
OX	Onyx								
PT	Pewter								

FABRIC OPTIONS

Aluminum PB Putty Beige

GRADE ONE MOMENTUM HUE	GRADE TW		E THREE NTUM ZEN		E FOUR NTEX KALAHARI		E FIVE NTEX CELESTE	GRAD INSTY	E S IX LE RETRO
SD01 Dandelion	PC42 Card	ob TI31	Incense	FH33	Earth	VM56	Meadow	XC14	Cactus
SC07 Camel	PY22 Euca	alyptus TB30	Bonsai	FF34	Buffalo	VO78	Oxford	XC32	Chimney
SS02 Sky	PE07 Ebo	ny TB32	Bamboo	FT35	Stallion	VC39	Cordovan	XP55	Poison
SG04 Golden	PP61 Cyp	ress TL29	Lotus	FN36	Cinnamon	VP21	Pebble	XO93	Opium
SC03 Currant	PV72 Cord	dovian TL34	Lacquer	FM37	Madder	VD43	Cider	XR96	Raisin
SC05 Char	PM55 Mos	s TS33	Sky	FA38	Flame	VS86	Smoke	XT34	Tangerine
SB06 Black	PZ48 Zinc	TG35	Ginseng	FD39	Cinder	VM97	Camel	XP09	Putty
DESIGNTEX	MOMENTU	M NOVO DESIG	NTEX WOOL	ARCCOM FRANCESCA		ARCCOM GIORGIO		INSTYLE SPIN	
DREAMWEAVER	PE22 Sage	e SUEDI	E 2	WOOL		VM72	Mink	XU46	Truth
SY37 Blue Eyes	PP23 Plun	n TO17	Olive	FF10	Forest	VC42	Chamomile	XW50	Win
SB99 Brown Sugar	PX24 Ony	x TG22	Green Tea	FG02	Granite	VC35	Cloud	XS69	Sensation
SG65 Grass	PR25 Eart	h TB55	Persimmon	FS85	Slate	VI86	Ice Blue	XY47	Way
SH06 Brick House	PC26 Spic	te TS37	Shale	FM73	Moss	VM18	Moss	XL44	Line
SL78 Love Me Tender	PT27 Grot	tto TS61	Sesame	FR16	Russet	VS23	Stone	XT43	Тор
SE46 Ebony and Ivory	PL28 Flax	TB40	Black	FT49	Topaz			XC45	City
SP15 Parsley Sage	MOMENTU	M POSH TS79	Stone	FM67	Mink			INSTY	LE HULA
DESIGNTEX DAKAR	PT20 Tuxe		OM RETRO		NTUM INFUSION				Ноор
SF08 Firefly	PS18 Shad		Bark	FD02	Dijon			XT75	Twirl
SA09 Oasis	PB05 Bree	eze TH82	Heather Gray	FA96	Azure			XB73	Blast
SS10 Shiraz	PS16 Sabl		Espresso	FS23	Sisal			XH67	Hips
SA11 African Daisy		deaux TG37	Graphite	FL58	Lime			XC59	Champ
SD12 Sand Dune	PM13 Mart		Bordeaux	FL37	Sultan				Time
SZ13 Calabaza	PV21 Vine	eyard TM45	Midnight	FU49	Cumin			XG24	Hang
SR14 Masai Red		TM47	Mocha	FN68	Wine				

LEATHER OPTIONS								
GRAD	E ONE	GRAD	e Two	GRADE	THREE	GRADE FOUR		
MAMMUT		FINESSE		SPINNEYBECK VOLO		SPINNEYBECK AQUA		
LH36	Hunter Green	ZB23	Bone	VO931	Garnet	AU612	Saratoga Passage	
LB25	Bone	ZB11	Black	VO939	Talc	AU601	Arctic Sea	
LB90	Burgundy	ZA27	Adriatic	VO944	Sand	AU605	Tahiti	
LC09	Charcoal	ZC81	Camel	VO951	Clay	AU608	Botany Bay	
LC22	Chestnut	ZC15	Candied Violets	VO946	Thundercloud	AU616	Cote d'Azur	
LM10	Black	ZC53	Cardinal	VO955	Marine Blue	AU617	Black Sea	
LE77	Evergreen	ZC59	Chocolate	VO960	Parchment	AU621	Normandie	
LR59	Royal	ZL95	Lapis	VO965	Shaker Ochre	AU622	Queen Mary	
LR83	Rubin	ZM67	Melon	VO966	Papyrus	AU626	Flying Cloud	
LT68	Tan	ZM65	Metallic	VO970	Arbor Shade	AU634	Cape Verde	
LI44	lvory	ZT31	Taupe	VO980	American Gothic	AU639	Aquitania	
LP86	Parchment	ZV73	Violet	VO982	Kilim	AU640	Leviathan	
LP63	Pewter	ZW25	White	VOBLK	Black	AU604	Del Mar	